



Supervisory Strategies for Promoting Work Quality and Staff Enjoyment

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Importance of Using Evidence-Based Procedures for Working with Staff

- Logical extension of using evidence-based interventions for people with autism and other disabilities
- “Cop out view” vs. accountable supervision



Essence of Supervising Staff

- Bottom line 1: change and/or maintain performance (maximizing work effort and proficiency)
- Bottom line 2: creating and maintaining a desirable work environment (maximizing work enjoyment)

IMPORTANCE OF PROMOTING STAFF WORK ENJOYMENT

(Motivation: Working Hard *and* Enjoying Work)

- 1. Lack of enjoyment hinders work productivity**
- 2. Staff work enjoyment impacts client enjoyment**
- 3. Enjoyment with work reduces absenteeism and turnover**
- 4. Staff enjoyment enhances supervisor enjoyment**



Behavioral Outcome Management

- Select consumer outcome
- Specify staff performance
- Train
- Monitor
- Support
- Correct
- Evaluate



Qualifications with Behavioral Outcome Management

- Requires consistent supervisor *action*
- Sometimes has to be *selective*
- Must be as *data-based* as possible
- Importance of informal *sensitivity* and subsequent *responsiveness*



Basic Training Protocol

- Performance- and competency-based
 - Behavioral Skills Training (BST)
- Focuses primarily on performance skills and secondarily on verbal skills



Basic Training Protocol

1. Vocally describe target skills
2. Provide written summary
3. Demonstrate skills
4. Trainee practice of skills with feedback
5. Repeat steps 1, 3, & 4 until observed competence

Behavioral Skills Training

Reference



- Parson, M.B., Rollyson, J.H., & Reid, D.H. (2012). Evidence-based staff training: A guide for practitioners. *Behavior Analysis in Practice, 5*, 2-11.
- Summary



Efficiency of Behavioral Skills Training (BST)

- Often less efficient than traditional, verbal-based training
 - But verbal-based training not very effective with performance skills
- Need to increase efficiency of BST
 - Pyramidal training
 - Use of visual media



Pyramidal Training

- Parsons, M.B., Rollyson, J.H., & Reid, D.H. (2013). Teaching practitioners to conduct behavioral skills training: A pyramidal approach for training multiple human service staff. *Behavior Analysis in Practice, 6*, 4-16.



Advantages of Pyramidal Staff Training

- Reduces amount of *lead* trainer time
- Once key staff are trained in BST, they can assist in future staff training once they have acquired the training content
- Especially helpful when training large numbers of staff or staff in different locations
- Helps maintain content skills of staff trainers



Concerns with Pyramidal Staff Training

- Some staff do not want to function as staff trainers, and especially peer trainers
 - Van den Pol, Reid et al. (1983) *JABA*
- Requires staff trainers have available time to conduct staff training



Making BST More Efficient:

- Pyramidal (for the lead trainer)
- Visual media
 - General advantage and disadvantage



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Making Monitoring Acceptable

- Reid & Parsons (1995). Comparing choice and questionnaire measures of the acceptability of a staff training procedure. *Journal of Applied Behavior Analysis, 28*, 95-96.



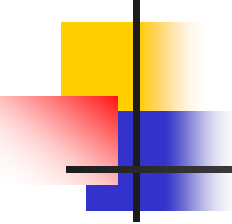
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Supportive Management

- Set the occasion for proficient staff performance
- Positively support/reinforce proficient performance



The Power of Systematic and Frequent (Positive) Feedback

- Most evidence-based, readily available means of improving staff performance.
- *vs. supplemental* role of special recognition, performance lotteries, contingent gifts, etc.



Feedback Protocol

- Parsons & Reid (1995). Training residential supervisors to provide feedback for maintaining staff teaching skills with people who have severe disabilities. *Journal of Applied Behavior Analysis, 28*, 317-322.



Feedback Protocol

1. Begin with positive or empathetic statement
2. Identify skills performed correctly
3. Identify skills performed incorrectly
4. Specify how to change/improve incorrect performance
5. Solicit questions
6. Describe next actions
7. End with positive or empathetic statement



Power of Feedback: Long-Term Case Example

- Reid, D.H., Parsons, M.B., & Jensen, J.M. (2017). Maintaining staff performance following a training intervention: Suggestions from a 30-year case example. *Behavior Analysis in Practice, 10*, 10-21.



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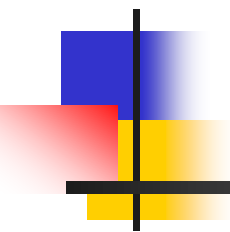
Corrective Management

- Identify correct performance
- Identify incorrect performance
- Specify how to change/improve incorrect performance
- Contingent use of disciplinary action



Acceptability

- Review
 - with training
 - practice with feedback
 - with feedback
 - key parts of the protocol
 - MBWA (sort of)
- Other strategies



Changing Less-Preferred Duties
to More-Preferred:
A Potential Strategy for Improving Supervisor
Work Enjoyment

**Green, C. W., Reid, D. H., Passante, S., &
Canipe, V. (2008), *Journal of Organizational
Behavior Management*, 28, 90-109.**



Making Less Preferred Duties More Preferred

- Identify staffs' most disliked duty
- Query staff about why the duty is so disliked
- Query staff (and others about how performing the duty can be changed to make less unpleasant to perform)
- Make the changes identified above



Staff Motivation

- Working hard (proficiently)
- Enjoying work



Creating a Motivating Work Environment

- Parsons, Reid, & Crow (2003). The best and worst ways to motivate staff in community agencies: A brief survey of supervisors. *Mental Retardation*, 41, 96-102.



Enhancing Motivation

- Increase the “goods”
 - Formal recognition



Enhancing Motivation

- Increase the “goods”
 - Formal recognition
 - Informal recognition



Enhancing Motivation

- Increase the “goods”
 - Formal recognition
 - Informal recognition
 - Impromptu praise



Enhancing Motivation

- Increase the “goods”
 - Formal recognition
 - Informal recognition
 - Impromptu praise
 - Special recognition meetings



Enhancing Motivation

- Increase the “goods”
 - Formal recognition
 - Informal recognition
 - Impromptu praise
 - Special meeting recognition
 - Take home the goods



Resource Information

Supervisor Training Curricula

- Reid, Parsons, & Green (2011). *The Supervisor Training Curriculum*
www.aaid.org
- Courtney, Hartley, LaMarca, Rosswurm, & Reid (2017). *The training curriculum for supervisors of ABA technicians in autism programs*. Sloan Publishing



Reference for Evidence-Based Supervision

- Reid, D.H., Parsons, M.B., & Green, C.W. (2012). *The Supervisor's Guidebook: Evidence-Based Strategies for Promoting Work Quality and Enjoyment among Human Service Staff.*
- Reid, D.H., & Parsons, M.B. (2018). *Working with Staff to Overcome Challenging Behavior among People Who Have Severe Disabilities: A Guide for Getting Support Plans Carried Out.*
- www.behaviordevelopmentsolutions.com



Successful Supervision

Staff Working Hard (Proficiently) & Enjoying Their Work

- Evidence based
- Active
- When successful:
 - *EVERYBODY WINS*



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